Studying the histories of computerizing publishing and desktop publishing, 2017–2019

David Walden

The 2019 TUG conference was to be my third presentation about the history of publishing, printing, and typesetting. For TUG 2012 in Boston (where I live), I thought an appropriate topic was Printing & Publishing in Boston: An Historical Sketch. This kindled an interest in digital typography history; thus, my topic in 2016 was An Informal Look into the History of Digital Typography. I then hoped to spend some time expanding my 2016 paper into a small monograph, but first an opportunity came for me to learn much more about the history of digital typography, which I decided would be my subject for TUG 2019.

In the end, I was unable to attend TUG 2019 to present this material. The slides that I did not present at TUG 2019, that go along with the content of this paper, are viewable at tug.org/l/walden-tug19-slides.

1 Desktop publishing meeting

I was invited to be an observer at a two-day May 2017 meeting at the Computer History Museum of pioneers of desktop publishing (DTP). Pioneers in attendance at the meeting were:

- Chuck Bigelow (Bigelow & Holmes type design studio)
- Paul Brainerd (Aldus)
- Liz Bond Crews (Xerox PARC, Adobe)
- Charles Geschke (PARC, Adobe)
- Steve Kirsch (Frame Technology)
- Don Knuth (Stanford, \TeX)
- Butler Lampson (PARC)
- Lee Lorenzen (Ventura Software)
- John Scull (Apple)
- Jonathan Seybold (Rocappi, Seybold Publications)
- John Shoch (PARC)
- Charles Simonyi (PARC, Microsoft)
- Bob Sproull (PARC)
- Larry Tesler (PARC and Apple)
- John Warnock (PARC, Adobe)
- Richard Ying (Atex)

The meeting was organized by Burt Grad, co-founder of the museum’s Software History Special Interest Group, and David Brock, director of the museum’s Center for Software History. They sought advice from Jonathan Seybold about which pioneers to invite to the meeting. This was the fourteenth pioneer meeting Burt has organized or co-organized since 2003, and these meetings have resulted in eight special issues of the IEEE Annals of the History of Computing, additional stand-alone IEEE Annals articles, and 130 oral histories for the museum’s collection. (Burt invited me to the meeting because he knew of my work for many years as a member of the editorial board of the Annals.)

This desktop publishing pioneer meeting is resulting in two (closer to three) desktop publishing special issues of the Annals:

  - Desktop Publishing: Laying the Foundation
    - by Burton Grad and David Hemmendinger
  - Rocappi: Computerizing the Publishing Industry
    - by Jonathan W. Seybold
  - How Atex Helped an Industry Change the World
    - by Douglas Drane
  - More about Atex by Jonathan Seybold
  - The Xerox Alto Publishing Platform by Robert F. Sproull
  - How Modeless Editing Came To Be by Lawrence G. Tesler
  - The Origins of PostScript by John E. Warnock
  - \TeX: A Branch of Desktop Publishing, Part 1
    - by Barbara Beeton, Karl Berry, and David Walden
  - Interview with Charles Bigelow by David Walden

- Issue 2 (Annals vol. 41, no. 3, July–September 2019)
  - Desktop Publishing: Building the Industry
    - by Burton Grad and David Hemmendinger
  - Seybold Publications and Seminars by Jonathan Seybold
  - Founding and Growing Adobe Systems Inc.
    - by John Warnock and Charles Geschke
  - Paul Brainerd, Aldus Corporation and the Desktop Publishing Revolution by Suzanne Crocker
  - Desktop Publishing: The Killer App That Saved the Macintosh
    - by John Scull and Hansen Hsu
  - Interview with Tim Gill (Quark) by Jay Nelson
  - Frame Technology and FrameMaker by David J. Murray
  - The Ventura Story by Lee Lorenzen
  - \TeX: A Branch of Desktop Publishing, Part 2
    - by Barbara Beeton, Karl Berry, and David Walden
    (published in Annals vol. 41, no. 2, April–June 2019)
  - Oral History of Liz Bond Crews by Paul McJones
    (to be published in Annals in early 2020)
  - Font Wars parts 1 and 2 by Charles Bigelow
    (to be published in Annals in early 2020)

Burt Grad and David Hemmendinger are the special issue guest editors. The Computer History Museum has posted on its website the transcripts of the nine sessions of the two-day meeting. The Museum also has or soon will have interviews or oral histories of the following: Charles Bigelow, Paul Brainerd, Charles Geschke and John Warnock, Steve Kirsch, Donald Knuth, Butler Lampson, Lee Lorenzen, John Scull, Jonathan Seybold, Robert Sproull, Gary Starkweather, Larry Tesler, and Charles Thacker.

From the meeting and from reading the above materials and helping prepare them for publication, I learned about the following topics that were missing from my 2016 paper:

- Computerizing newspaper, periodical, and book publishing
  - John Seybold and Rocappi
  - Michael Barnett’s PAGE-1
– Bringing “all digital” to newspapers, e.g., Atex
- Jonathan Seybold and the Seybold Reports and Seminars
- Development of the desktop publishing technology and market: Xerox PARC, Adobe, Aldus, Apple, Frame, Interleaf, Quark, Ventura
- The “Font wars” of 1989 to 1995 and prior technology

I will sketch a bit about all but the last of these in this paper. My monograph will cover more.

As I see things, use of digital computers in typesetting and publishing followed two more or less parallel paths in the 1960s and 1970s. (1) Various commercial vendors were working to computerize the publishing industry, initially via computer control of phototypesetting machines; I discuss this in the next section. (2) Various individuals in universities and research laboratories were bringing out a succession of computer programs to format text for their typewriter printers and line printers; I discussed this in my 2016 presentation. Then in the 1980s with laser printers, page description languages such as PostScript, and “desktop publishing”, the two worlds came together; I discuss this in section 3.

2 Making publishing digital

Digital technology started coming to the typesetting world in the 1930s, when Linotype machines began to be able to input paper tapes, either coming from wire services (TeleTypeSetting) or punched on local TTS keyboards. Fax-like systems were also in use to transmit images. In the 1950s, phototypesetting systems began to be available and by the 1960s their use was spreading widely, replacing Linotype machines. The early phototypesetters were driven by paper tapes punched from a keyboard; next the typesetters were connected directly to keyboard using dedicated electronics, and then general purpose computers drove the typesetters; whole pages could then be specified — text plus layout. Eventually the computer systems capabilities expanded to encompass all the functions involved in producing a newspaper or periodical. Throughout this process there was lots of backward compatibility. For instance, a computer system capable of complex typesetting and page layout would still need to be able to handle the electronic equivalent of paper tape input from wire services.

2.1 Going from phototypesetting to digital

There were a number of key people, newspapers, and vendors that pioneered and spread the increasingly digital technology, originally with phototypesetters but heading toward all digital. Marcus and Trimble noted some of these companies, such as the Minneapolis Star Tribune, the New York Daily News, and the Mergenthaler Linotype Company.

Another useful summary of the early activities in computer typesetting comes from a note by Jonathan Seybold. Table 1, derived from Seybold’s note, shows some of the steps in computerizing the printing and publishing industry (newspapers, periodicals, books) in the phototypesetter era. An exception in the table is Saltzer’s 1964–65 development of RUNOFF. RUNOFF’s purpose was to nicely print people’s documents on their personal terminals or office line printers; it was not aimed at the challenges of the publishing industry. In the rest of this section, I will say something about the efforts marked with *** in the table.

2.2 Michael Barnett

Jonathan Seybold believes that Michael Barnett’s document shown in Figure 1 was one of the first two documents phototypeset from output generated by a computer; the other was a press release also produced by Barnett. Wikipedia reports that Barnett also typeset a number of books with his computer composition system.

Table 1: Phototypesetting-to-digital for industry *

<table>
<thead>
<tr>
<th>Year</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1961–64</td>
<td>Michael Barnett’s experiments at MIT ***</td>
</tr>
<tr>
<td>1962</td>
<td>John Duncan began research on computer typesetting at the University of Newcastle-upon-Tyne</td>
</tr>
<tr>
<td>1963–1970</td>
<td>John Seybold’s Rocappi company ***</td>
</tr>
<tr>
<td>1964–65</td>
<td>IBM 1401 and 1130 and DEC PDP-8 based typesetting systems</td>
</tr>
<tr>
<td>1966–67</td>
<td>PAGE-1 computer composition system, produced in RCA’s Graphics Systems Division ***</td>
</tr>
<tr>
<td>1967</td>
<td>If. other similar systems</td>
</tr>
<tr>
<td>1971</td>
<td>Seybold Reports started by John and Jonathan Seybold ***</td>
</tr>
<tr>
<td>1973–1981</td>
<td>ATEX offers full office newspaper/periodical/etc. system ***</td>
</tr>
</tbody>
</table>

* This table is derived from a September 2018 note by Jonathan Seybold titled “Early steps in computer typesetting in the 1960s” and posted at history.computer.org/annals/dtp/rocappi-typesetting.pdf. Items marked *** are discussed further in the text.
instructions (as shown in Figure 1) were typed on a Friden Flexowriter that output the typed characters on paper tape. This paper tape was converted by Barnett’s TYPRINT program running on MIT’s IBM 709 computer into another paper tape in a format understandable by the Photon 560. Another program in the 709, TABPRINT, could input paper tapes from non-Flexowriter sources.

Barnett wrote a book on his computer composition work at MIT which is widely cited. His work during this 1961–64 period also apparently was useful in terms of helping other people see what they could do themselves. Barnett’s book is also a useful reference for what happened before his work and suggests the state-of-the-art when he was working.

Having slipped into the domain of computer composition from physics because of a need to format some physics formulas, Barnett became further involved with the worlds of computer composition (see section 2.5), publishing, and libraries.

2.3 Rocappi

John Seybold and his son Jonathan had impact on the printing and publishing industry from 1963 to 1990. They were involved with the Rocappi company from 1963 to 1970, as I discuss below. After Rocappi they (first both and then Jonathan alone) produced the Seybold reports and seminars (section 3.2). What I sketch below is primarily based on Jonathan’s paper in the first Annals special issue on desktop publishing.

John Seybold joined the fledgling world of computerized phototypesetting in 1963 with the formation of his company Rocappi (sometimes written ROCAPPI) — Research on Computer Applications in the Printing and Publishing Industries. In 1962 John knew the publishing industry well, but not computers, when he saw an early computer typesetting system at a newspaper. He immediately envisioned many ways a computer could speed the move away from hot metal type that was already underway with phototypesetting. He started his company to participate in and help advance what he saw as a coming revolution. Rocappi had inordinate impact for its size.

Rocappi didn’t do research itself. Rather, it took on a variety of typesetting jobs, primarily from publishers, and used a computer to carry out the jobs under the principle that new programming for any job should be done in a general enough way that it could lead to a general class of jobs. Their software ran on an RCA 301 computer, and their software could generate instructions for various different phototypesetters (their own and their customers’). In Jonathan Seybold’s paper on Rocappi, he describes several aspects of the software created at Rocappi.

Device independent markup. Since the different phototypesetters required different commands to drive them, a person keyboarding the text to be typeset could give a command to specify which phototypesetter the output was for (e.g., $ba$ for the first kind of typesetter, $bb$ for the second kind of typesetter) and then ignore phototypesetter differences in specifying text formatting commands. Also, the formatting commands were generally abstract rather than actual device codes (e.g., $sh$ for second level heading, $sch$ for third level heading), with implementations in code differing according to the document style and which typesetter was specified with the prior $β$ command. The $-$codes could also indicate an actual device code.

Pattern based hyphenation. Jonathan Seybold has sketched the hyphenation method used by Rocappi.
The Rocappi routine...looked at successive blocks of five consecutive letters. Each five-letter combination pointed to a position in a table of bits. If it was permissible to place a hyphen between the second and third letters, the bit would be one. If it was not permissible, the bit would be zero.

The bit table was generated by running a heuristic program against a large dictionary. The program was left running overnight, night after night, until it stopped improving itself. According to Seybold, this approach to hyphenation was used by Rocappi from its earliest days (ca. 1963) and was developed by Colin Barber ("an exceptional programmer"). I could not learn enough about Rocappi's method of hyphenation to compare it with Frank Liang's approach which is used in TeX.

**Hyphenation correction.** The Rocappi computer did not have the capacity to hold the entire dictionary. Thus they used the pattern based hyphenation method described in the prior paragraph. However, they felt that the market required perfect hyphenation. After running their H&J program, the hyphenated words in a document were sorted into alphabetical order and then compared against the dictionary to catch any mis-hyphenated words.

To deal with the book publishing market (more demanding than the newspaper market), Rocappi's typesetting system also supported kerning, tracking, and ligatures.

**Character width changing.** Jonathan Seybold also has described the following technique Rocappi used (nearly 30 years before Zapf and Karow's similar ideas were published): 13

I found at Rocappi that allowing the composition program to vary the set width of the characters on a line of type in very fine increments gave the composition program a great deal of added flexibility in producing beautifully justified type. Changing the type set width by a tenth of a point or so results in changes to character and word shapes that are imperceptible to the human eye, but which make a considerable difference over the length of a line.

Seybold is speaking of a Harris Intertype Fototronic CRT typesetter which had been modified to allow type to be sized to 1/10 of a point (1/720 of an inch). 15 Rocappi used this technique, for instance, to typeset the King James Bible.

**Pagination and vertical justification.** Again to cope with having a small computer, Rocappi's system scanned over a hyphenated and justified text file and extracted just enough information about the text to calculate where page breaks would go — the text itself was not needed. Using the resulting "text facts" file, the page makeup program could calculate the best places for page breaks, including calculating "vertical justification" adjustments within pages and making adjustments to prior pages that improved later pages. The program "produced a compact page descriptor file that specified what was to go on every page and what spacing adjustments were required to make the page come out right." 11

For the Bible project, Jonathan discovered that slight changes in interline spacing within a column to make columns the same length were not noticeable to readers even if one column had one more line than the other column.

Over the life of Rocappi, the Seybolds had many connections throughout the publishing industry. Visitors came to see what they were doing. Jonathan wrote a book describing and comparing all of the then extant CRT typesetters. They did some consulting. Jonathan has written, "[W]e viewed Rocappi as an opening chapter in what we expected would be a revolutionary change in publishing technology. Sharing what we were trying to do was a way to help kindle that revolution." 11

In 1967, Rocappi was sold to Lehigh Press, with the Seybolds continuing to work for the company. In 1970 Jonathan left Rocappi "having played a role in the embryonic states," and wanting to find a way to play a role in the bigger field that was going to move very fast. His father left the same year. (The Seybolds' story is continued in section 3.2.)

### 2.4 Jerome Saltzer's RUNOFF

As stated above, RUNOFF was aimed at interactive use by authors drafting and formatting their own documents rather than for use by professional typesetters in the publishing industry, which is what Barnett and Rocappi were working on. Saltzer released RUNOFF in 1964 for use under the CTSS operating system on MIT's IBM 709 and 7090 computers; it was written in the MAD programming language.

RUNOFF had only 16 formatting commands, as shown on the left in Table 2 on page 9 at tug.org/tug2016/walden-digital.pdf. From that list of commands and the RUNOFF output shown in Figure 4 on page 10 at the same url, you can understand RUNOFF's limited but still useful capability.

RUNOFF was influential, leading to similar programs for other computers: Script for CP/CMS, and troff, which led in turn to nroff, troff, ditroff, and groff. Over time the text formatting systems for individual interactive use that followed RUNOFF gained...
in capability and became able to produce quality that would be acceptable to the publishing industry. With desktop publishing’s rise in the 1980s, the two worlds came together.

2.5 PAGE-1

During 1965–66 Michael Barnett was employed by the Graphic Systems Division of RCA to develop of the PAGE-1 computer composition system. The PAGE-1 system, written in assembly language for the RCA Spectra 70 computer, was released in 1967 for use with an RCA VideoComp 70/820 Electronic Photocomposer. PAGE-1 appears to have been primarily aimed at typesetting books or book-like documents. PAGE-1 was programmable in a rudimentary way (unlike RUNOFF or, I believe, Barnett’s experimental work at MIT). PAGE-1’s capabilities included:

- Thirteen typographic variables such as maximum interword space (mx), top boundary (tb), and the typeface in use (tf).
- Three read-only variables for horizontal position (ex), vertical position (cy), and current character (cc, decimal code for most recently set character).
- Several types of global variables:
  - page number (pn)
  - footnote counter (fn)
  - standard paragraph indentation (pi)
  - up to 201 general variables (gvn where $0 < n \leq 200$); almost 150 of them conventionally held particular information, e.g., point size for footnote text (gv14) and space between primary text and footnotes in points (gv172).
  - up to 9 indirect variables (ivi where $1 \leq i \leq 9$) [I don’t know what these were for.]
- Six arithmetic operators; the example given for sum is as follows:
  
  $[\text{ad, variable, parameter, parameter}]$

- Six conditional procedures where two parameters are compared and if the condition is true, the following action is taken, for example (the operators for less-than, equal, and greater-than):
  
  $[\text{lt, parameter, parameter}[\text{text-to-set}]]$

- Eight instructions within the system for editing the text; these were dropped from PAGE-2 as it was simpler to use a separate text editor to edit the source text and insert the PAGE-1 markup.
- Names for synonyms and formats:
  - Synonyms had two-character names (e.g., x1) where the first character is a letter in the range from t–z and the second character is a number from 1–9; these names are given to strings of text and/or code for use within a job.
  - Formats had two-character names (e.g., a3) where the first character is a letter in the range from a–s and the second character is a number from 1–9; these names are given to strings that are in a central library for use from job to job.
- An instruction for assigning a sequence of instructions and/or text strings to a name, for example (from the first line of Figure 2):

  $[\text{sy,x1}[\text{gt,ex,gv1}[\text{gv1,ex}];\text{nl}]]$

  This sequence defines x1 as a synonym for the rest of the characters between the open and final close square brackets. Assuming gv1 (the saved horizontal position) has previously been initialized to 0, the rest of the string does the following: If ex is greater than (gt) gv1, then gv1 takes the new value of ex. Either way, a newline (nl) finishes off the line.

  $[\text{sy,x2}[\text{lt,ex,gv1};\text{su}];\text{lb,gv1}]]$

  $[\text{gt,ex,gv1};\text{su};\text{lb,gv1}]]$

  $[\text{lt,ex,gv1};\text{su};\text{lb,gv1}]]$

  $[\text{lt,ex,gv1};\text{su};\text{lb,gv1}]]$

  $[\text{lt,ex,gv1};\text{su};\text{lb,gv1}]]$

  Figure 2 shows a bit of PAGE-1 programming ( paraphrased from the Pierson book). I think the example works as follows.

  The first line of this example was already explained in the description above of how the synonym instruction worked.

  The second line defines another synonym, x2. When the x2 code is executed, first the x1 code is executed. Then the difference (df) between rb (right boundary) and gv1 is taken and becomes the new value of gv1. Next the quotient of gv1 over 2 is taken and becomes the new value of gv1. Then, typesetting is unsuspended (su).

  The next instruction shown in the example first sets gv1 to zero. Then typesetting is suspended (su). Then the left boundary is set to gv1, i.e., also set to zero.

  After the first line of text is scanned, x1 is executed. This checks if the current character position (cx) is bigger than the current value of gv1. Since it is, i.e., cx is 9 and gv1 is zero, gv1 is set to the value of cx (9), and processing goes on to the next line.

  Which works the same as the prior line. At the end of the line, cx is 14 which is greater than 9, the previous value of gv1, so gv1 is set to 14, and processing goes on to the next line.
The next line is processed, and x1 within the definition of x2 is executed which finds that x is not greater than 14, so gv1 remains 14.

Executing the rest of x2, let’s suppose that the right boundary (rb) is 60. Subtracting 14 (gv1) from rb gives 46 which becomes the new value of gv1. The quotient (qo) of gv1 and 2 is 23 which becomes the new value of gv1.

Typesetting is then unsuspended (us) and apparently this causes typesetting to jump back to where it was suspended (su), i.e., in the middle of an instruction to where the left boundary (lb) is set — now to 23, the value of gv1. This second time through the three lines of text, that same calculation happens but none of it matters as the three lines all begin at position 23, calculated such that the longest bit of text is centered on a line. (I didn’t try to figure out from the book how PAGE-1 deals with proportional fonts.)

Programming in TeX macros doesn’t seem too hard compared to PAGE-1. A more realistic PAGE-1 example is shown in Figure 3, a page from Pierson’s book. The typeset text at upper right refers to the definitions on the rest of the page and elsewhere.

In time, an expanded version of PAGE-1 was developed, known as PAGE-2. Still later, Information International Inc. delivered PAGE-1 and PAGE-2 on one or two computers other than the Spectra 70. Barbara Beeton has told me that the AMS used
PAGE-2 for administrative (non-math) publications, before the Science Typographers, Inc. system which came before T\TeX.

2.6 Atex

In Table 1, the Seybold Reports, started in 1971, come before Atex which was started in 1973. However, even through the Seybolds are mentioned in this section, I will discuss the Seybold Reports together with the Seybold Seminars in section 3.

Jonathan Seybold has summarized nicely the desire for automation by newspapers in the early 1970s.\footnote{By the early 1970s, many reasonably sized businesses were using computers for support functions, especially for accounting, billing, inventory, and so forth. In addition to these functions, newspapers were also using small computers (IBM 1130s and DEC PDP-8s) programmed to perform hyphenation and justification (H&J) to increase productivity in the composing (typesetting) room.}

Figure 4 shows a computerized newsroom.

In a 1991 report of the National Academy of Engineering, Wilson Locke gives a detailed description of the 1970s effort of the Los Angeles Times to computerize and the reasoning behind the effort.\footnote{Living in the Boston area since 1964, I was aware of the existence of Atex, but I knew nothing about it until the May 2017 Computer History Museum desktop publishing pioneers meeting and the writings about Atex that appeared in the first desktop publishing special issue of the IEEE Annals of the History of Computing.}

Douglas Drane and brothers Charles and Richard Ying founded Atex in 1973. They met Jonathan Seybold at a national computer conference, where Jonathan learned what they intended to do. John Seybold, Jonathan’s father, was consulting to U.S. News and World Report magazine at the time, and knew that U.S. News was seeking a new all-digital system such as the one the Atex partners were planning.

U.S. News gambled on Atex, providing upfront funding and the specification of the system they wanted. Atex got the initial system working on U.S. News’ tight deadline and over the next few years supplied systems to many other companies and institutions, becoming the most popular supplier of computer systems for newspapers and periodicals.

Each customer installation was a custom system based on Atex’s highly efficient and relatively inexpensive hardware and software configuration, including considerable hardware they developed themselves. The Atex systems could drive whatever phototypesetter the customer had. In time Atex was delivering a full editorial system including digital images and had many different systems in its product line (Figure 5).\footnote{Naturally competition for the Atex systems developed and managing the business became harder as the company became bigger. Thus, in 1981 the founders sold the company to Kodak. Charles Ying remained with the company until Kodak closed the part of the company for which he was working. After Atex, he stayed close to the publishing industry, for instance serving at different times as president of Information International and Bitstream.}

Studying the histories of computerizing publishing and desktop publishing, 2017–2019
3 Desktop publishing

Today desktop publishing is everywhere. However, in 1980, commercial typesetting for newspapers, periodicals, and books was still a separate domain, and commercial word processing products were a relatively new product, mainly not thought of as a tool for publishing.

3.1 Xerox PARC

The commercial desktop publishing market developed over the 1980s. However, much of the technology enabling what we now think of as desktop publishing was developed in the 1970s. Of course, computing and electronics technology had been improving for a long time with the work of many companies and people. But a surprising amount of the relevant technology was demonstrated by Xerox Corporation, particularly at Xerox Palo Alto Research Center (PARC).

As a research organization in Xerox, PARC did development that (nominally) related to computerization of the office. Below is a list of some of what they developed — at least prototypes and sometimes distributed fairly widely within Xerox or outside the company.\(^{21,22,23,24,25}\)

- The Alto networked (via Ethernet) workstation (1973) with a raster display providing a graphical user interface.
- Laser xerographic printers that could print high resolution bitmaps for output pages.
- Printer servers (Electronic Array Raster Scanner) on the local area network.
- "Press files" that could intermingle text and graphics.
- The Fred program to create (on the Alto) outline fonts for printing and display using cubic splines.
- The Draw program to create figures made up of text, lines, and curves, again using cubic splines.
- The Press program to print Press files.
- The Bravo and Gypsy WYSIWYG editors.
- Interpress page description language (the predecessor of PostScript).

The above technology was known outside of PARC and thus aspects of it were highly influential as the desktop publishing world developed. It also fed into the word processing world.

3.2 Seybold Reports and Seminars

I began the story of the Seybolds’ activities in the publishing world (starting in 1963) in the Rocappi section (section 2.3). Another way the world got ready for desktop publishing was through the activities of the Seybolds throughout the 1970s, during which they found ways to keep current about and to push forward publishing technology.

The section’s sketch is taken from Jonathan Seybold’s paper about the Seybold Reports and Seybold Seminars.\(^{26}\)

Seybold Reports

After leaving Rocappi, John Seybold remained on the east coast and established a company, John W. Seybold & Associates, to consult to publishing companies interested in applying computing technology. Jonathan Seybold moved to southern California. He initially helped Autologic company by specifying the typographic capabilities of their new APS-4 phototypesetting system. By the spring of 1971, John and Jonathan had begun to discuss writing another book but decided the publishing world was moving too fast for a book. A better idea would be a bi-monthly “newsletter”, except that it would only contain in-depth analysis.

The first year, the Graphic Communications Computer Association (GCCA) operated the newsletter, which they insisted would be called The Seybold Report, while the Seybolds provided all the content, typically a single long article on one product or product line or occasionally a tutorial on important technology or market trends. The Seybolds took great care to be accurate and conflict free, while producing issues of 12–16 pages of typewriter copy. About six months in, they added some pages of news at the back of each issue, so there was something of interest to readers not interested in the feature report in the issue. Industry trade shows provided good sources of news.

In the second year the Seybolds took over the business of the Report themselves, with John handling the business and Jonathan handling the “intellectual side”. This was the start of Seybold Publications. The Report then expanded to 20–24 phototypeset pages. By the end of the second year, 25 percent of subscribers were from outside the U.S.

John and Jonathan (as Seybold Publications) also gave two-day tutorials several times a year on latest developments in the industry. These were arranged in the U.S. by GCCA and by the Printing Industry Research Association in the U.K. As with the trade shows, the tutorials were an opportunity to meet and get to know more people, thus building their network and knowledge. Between them they also continued the consulting work they had begun before starting the Report, for little newspaper groups, big technology companies, and big publishing companies.
While the Report’s subscription base and other aspects of the Report grew, it never made much money. Without advertising, the report was priced in the hundreds of dollars which limited potential subscribers and encouraged reading of a subscription by multiple people and even piracy. However, Jonathan says,

The Report was highly successful in achieving its primary objective: The technological base of an entire industry was being re-made in a single decade. . . . We were right in the middle of all of this. I like to think that we played an important and constructive role in helping to shape how it all came out.

By the early 1980s, Jonathan’s sister Patricia had started the Seybold Report on Word Processing, and a little later Jonathan and Patricia started a report on personal computers, and to sort this all out, they renamed the reports, i.e.,

- The Seybold Report on Publishing Systems — the original Seybold report
- The Seybold Report on Office Systems — prior report on word processing
- The Seybold Report on Professional Computing — the PC report

When John Seybold eventually retired, Jonathan kept the publishing report, Patricia kept the office systems report, and second son Andrew took the computing report.

John Seybold had been “a true pioneer in automated typesetting.” Frank Romano, in his dedication to his book on the phototypesetting era continues, saying of Seybold: Rocappi served “as the world’s first commercial computer typesetting service bureau.” Seybold published books on “the new typesetting machines, companies, concepts, and applications”, and that Seybold was first to apply “what you see is what you get” to “display screen applications”. “He played a key role in the decision by U.S. News and World Report to become the first customer for the Atex Publishing System.” And with Jonathan, John created the Seybold Report, which (page 296 of Romano’s book) John called, “a book that had to be constantly updated” and promised to cover every photocomposition and text editing device on the market”, and “they tested every system and reported their results and critiques”.

Seybold Seminars

As Jonathan saw the coming world of what became desktop computing, he started the Seybold Seminars as a way . . .

. . . to get the people involved together for a conference designed to encourage interchange.

Four 1 1/2 hour sessions per day with generous time for a group lunch and generous morning and afternoon breaks to encourage lots of informal interaction. Two presentations per session. No sales pitches.

The seminar was an annual event. In keeping with Jonathan’s goal, it became a place where developers of desktop publishing systems and other relevant parties got together.

From near the beginning, some seminar attendees wanted to bring equipment to show. In 1986 Jonathan put together a desktop publishing conference that included a trade show. He also launched a new Seybold Report on Desktop Publishing at the same time. In time, the original conference also grew into a trade show, with one held annually in San Francisco and the other (a little smaller) held in Boston. Both combined the conference with the trade show, with the former having a few thousand attendees and the latter having tens of thousands of attendees. Also, as the technology evolved, the distinction between professional publishing and desktop publishing disappeared. The Seybold Seminars continued to expand.

Seybold and his people had always helped the press when asked for answers or pointers to other people. This was consistent with their mission to help the industry change happen. (Being quoted in the press was also good PR.) In time they established an explicit press liaison office to help the press. The same staff members also helped the PR people in the companies they dealt with who might be inexperienced and need pointers within the industry.

In 1989 Jonathan established a Digital World conference, independent of the publishing conferences, for people interested in the ever increasingly digital world, and the monthly Digital Media publication came next.

In 1990 Jonathan sold the Seybold Seminars and Seybold Publications to Ziff, while continuing to work on these activities for the next few years. He then left. Of this he says,

For me, it had been a great ride for a quarter century. I was able to play a role in three successive revolutions: the computerization of the print publishing industry, the democratization of publishing (desktop publishing), and then helping a little to lay the foundations for our current Digital World.

On pages 296 and 297 of his book, Frank Romano vouches for Jonathan’s role in helping create the revolution discussed in the next section.
3.3 Commercial desktop publishing

The systems discussed in this section are what we now call desktop publishing systems—DTPs. For many people, the definition of DTP involves a WYSIWYG interface running on a desktop computer. To my mind, the workstations from Sun, Apollo, etc., on which some of the systems in this section initially ran were the early versions of today’s personal computers.

The companies touched upon in the following sketch of creation of the desktop publishing business are Adobe, Aldus, Apple, Frame Technology, Interleaf, Quark, and Ventura. There were also other companies that I have omitted.

In 1981 the Seybold Seminars (as described in the prior section) had been started as a way for people to get together who might advance the use of digital technology for publishing. Many of the involved people also subscribed to the Seybold Report or were reading issues from other people’s subscriptions. Seybold was constantly scouting what was happening in the publishing and publishing technology industry for his reports and seminars; he tended to know what everyone was doing. As another point of reference, by 1980 outline fonts were available to publishers from Linotype and Compugraphic, but bitmapped fonts were still typically used for laser printing, screen display, and in the newspaper industry.

Adobe was founded in 1983 to push the vision of Charles Geschke and John Warnock for a page description language that Xerox PARC had not been interested in pursuing, and in 1983 they were able to demonstrate a prototype PostScript laser printer. In 1984 Adobe released Level 1 PostScript. Along with this came Adobe’s Type 1 and Type 3 fonts. Adobe also did a deal to use ITC fonts in PostScript. With PostScript, outline fonts began to spread for laser printing and screen display.

Also in 1984, an Apple Mac computer with a graphical user interface was available. Steve Jobs had excitedly shown Jonathan Seybold a Mac the year before, and in 1983 Jobs called Seybold back to Apple to show him a Mac connected to a LaserWriter with built-in PostScript. Apple and Adobe had done a deal about PostScript and raster output devices. Seybold says that the Mac-LaserWriter-PostScript combination indicated to him that a revolution in the publishing world was imminent; he also knew what Aldus Corporation was doing.

Aldus Corporation was founded in 1983 by Paul Brainerd. Out of college he worked in operations for the Minneapolis Star and Tribune while they converted from metal type to computer-based typesetting. Atex was a key supplier. Next Brainerd went to Atex and stayed there until it was sold. Then he started Aldus which created PageMaker, initially for the Mac. Brainerd is credited with coining the term “desktop publishing”. PageMaker was aimed at small businesses and also used by professional and amateur book designers and others. Jonathan Seybold encouraged Brainerd to get together with the right group at Apple to see the Mac with its PostScript laser printer and also encouraged people at Apple to talk to Brainerd.

The deal between Apple and Adobe resulted in the 1985 product release of the LaserWriter with built-in PostScript with Adobe’s Type 1 and 3 font technology. In 1985 Aldus PageMaker for “desktop publishing” also was released, and groups at Apple, Adobe, Aldus began an informal collaboration marketing desktop publishing to small businesses. Apple sold the Mac hardware, Adobe got paid for every PostScript LaserWriter that Apple sold, and Aldus sold its PageMaker software package. It was thus in everyone’s interest to help each other selling this “desktop publishing solution”. They had found a significant untapped market, and pushing desktop publishing was a major benefit for all three companies. (Adobe was also licensing PostScript to other printer and computer manufacturers.)

Interleaf also released a desktop publishing system in 1985—their Interleaf Technical Publishing Software (TPS); the company had been founded in 1981. Their product was aimed at technical publishing and distribution with integrated text and graphics. It originally ran on Sun and Apollo workstations. The system was programmed in Lisp (Interleaf Lisp), and users could modify the system. By 1987 Interleaf was also running on more workstations, on the Mac, and under Windows.

Also in 1986, Ventura Publisher for the IBM PC was released by Ventura Software which had been founded the previous year. The founders felt they had an innovative way (better than PageMaker) to lay out multi-article documents; their system also became the first popular desktop publishing system for the IBM PC class of computers.

Yet another desktop publishing company was founded in 1986—Frame Technology. They released FrameMaker for the Sun and other Unix workstations. Charles Corfield had developed FrameMaker aimed at publishing large and very large and complex documents, and thus a competitor of Interleaf. (David Fuchs was the fifth employee of the company after the four founders.)

In 1987 QuarkXPress 1.0 for the Mac was released, aimed at the high-end publishing (profes-
sional typesetting and page layout) market, competing with PageMaker there. (Quark had been founded in 1981 and did other things before going into desktop publishing.) Within only two or three years, QuarkXPress was putting serious pressure on PageMaker and Aldus. Aldus brought out successive versions of PageMaker, and also broadened its product line through acquisitions of other products.

By 1989 the tiny staff of Ventura was getting tired (they never had more than five employees), and in 1990 Ventura was acquired by Xerox, which had been the distributor of Ventura Publisher from the beginning. Three years later, Xerox sold the Ventura business to Coral, which continues to sell the system today as Coral Ventura. Also in 1990, Quark brought out QuarkXPress 3.1 for Windows, and Quark became the dominant player and QuarkXPress the industry standard in the market.

By 1993 PageMaker had lost considerable market share to Quark and other desktop publishing systems. With such increasing competition for PageMaker and Aldus’ other products not generating enough sales for the company to continue its early extraordinary growth and profit, in 1993 Paul Brainerd initiated talks with Adobe and in 1994 Aldus was acquired by Adobe.

Meanwhile, FrameMaker had been made to run on Unix, Macs, and Windows PCs, and the company tried to also compete in the home desktop publishing market, which was a loss of business focus leading to near insolvency. Adobe bought the product in 1995, refocused on the business market, and the product still has a significant following today.

QuarkXPress 4.0 continued the market dominance by Quark. Adobe countered by rewriting PageMaker and bringing the resulting software out as InDesign 1.0. Over time InDesign cut deeply into Quark’s market, although I think there is still competition between Quark and InDesign today. InDesign is used by professional book designers and typesetters (and by amateurs who want good typesetting and would never think of using \LaTeX).

In 2000 Interleaf was was acquired by Broadvision, and the product was renamed Quicksilver.

Desktop publishing tapped a large market that effectively included consumer products as well as products for professionals. A common method of document interchange, both layout and fonts, was a natural outgrowth. Adobe and PostScript won the battle for dominance over other companies and technologies. The competition for digital font technology dominance resulted in a compromise.

By 1986, Adobe had pushed PostScript into graphics applications, and a couple of years later brought out the Encapsulated PostScript (EPS) format for graphics.

In 1989 Apple and Microsoft began what was called the “font wars” when Microsoft claimed at a Seybold conference that their (unfinished) TrueType font technology was superior to PostScript font technology. Naturally, Adobe forcefully disagreed, and Adobe brought out Adobe Type Manager for Mac, Windows, and other operating systems to counteract TrueType. Apple’s first release of TrueType was in 1991, and Microsoft released TrueType for Windows 3.1 in 1992. In parallel with the competition about font technology, Adobe kept pushing PostScript, bringing out PostScript Level 2 in 1991, and Acrobat and Portable Document Format (PDF) in 1993. With OpenType in 1996, Adobe, Apple, and Microsoft combined their competing font technology approaches.

I have heard PostScript being described as a page description language or as a language for creating vector graphics. It was originally aimed at driving printers and first became well known by its use in Apple’s computers. PostScript (and EPS and PDF) have clearly changed the way the typesetting and printing worlds work.

In about a dozen years, the desktop publishing market had developed and then consolidated.

**Next step and acknowledgments**

I was unable to attend TUG 2018 and present this content there, and this paper will have to do. I do intend to finish the monograph I mentioned at the beginning of this paper. The monograph will include relevant parts of my TUG 2012 and TUG 2016 papers, the content of this paper, and a bit more.² I will be posted at tug.org/l/walden-digitype-monograph.

Over the past half a dozen years, dozens of people have answered questions about the topic of this paper (and its 2016 predecessor) or otherwise helped me with the paper(s). I greatly appreciate the help of each of them.

I must specifically acknowledge Burt Grad who invited me to participate in the May 2017 desktop publishing pioneers meeting at the Computer History Museum.

In the past several years, I have also had more or less frequent contact on a variety of these topics with Barbara Beeton, Karl Berry, Chuck Bigelow, David Hemmendinger, and Jonathan Seybold. Each has contributed to my education on the history of digital typography.
References and notes

1. walden-family.com/bbf/bbf-printing.pdf
2. tug.org/tug2016/walden-digital.pdf
3. history.computer.org/annals/dtp
4. Simonyi stopped by the meeting but didn’t participate in any of the sessions.
9. en.wikipedia.org/wiki/Michael_P._Barnett
12. Jonathan, having had his first experience with a computer as a student of economics in 1964, joined his father’s company in 1965 where within a year he was effectively running Rocappi’s production operations.


Reference 6, dedication page.


Paul Brainerd oral history: tug.org/1/brainerd-oralhistory


David Murray, The FrameMaker Document Model, history.computer.org/annals/dtp.

Four Interleaf documents and three books may be found at bitsavers.org/pdf/interleaf.


Karl Berry was with Interleaf for a while. Some readers may remember author Tracy Kidder attending the 2014 TUG conference in Portland, Oregon. Kidder wrote a book called *A Track Full of Money*, published in September 2016, that talks a good bit about Interleaf as a development organization and business.


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