

TEX USERS GROUP  
Profit & Loss Prev Year Comparison  
January thru December 2020

	Jan - Dec 20	Jan - Dec 19	% Change
Ordinary Income/Expense			
Income			
Membership Dues	76030	76125	0%
Product Sales	3789	5238	-28%
Contributions Income	11830	13995	-16%
Annual Conference	3721	-2685	239%
Interest Income	1430	1934	-26%
Advertising Income	305	345	-12%
Total Income	97106	94952	2%
Cost of Goods Sold			
TUGboat Prod/Mailing	20312	18836	8%
Software Production/Mailing	2256	2194	3%
Postage/Delivery - Members	2542	2236	14%
Lucida Sales Accrual B&H	1525	1965	-22%
Member Renewal	356	420	-15%
Total COGS	26991	25651	5%
Gross Profit	70115	69301	1%
Expense			
Contributions made by TUG	2000	1000	100%
Office Overhead	12830	13642	-6%
Payroll Exp	64135	63091	2%
Interest Expense		24	-100%
Total Expense	78965	77757	2%
Net Ordinary Income	-8850	-8456	-5%
Other Income/Expense			
Prior year adjust	1475	-78	1987%
Net Other Income	1475	-78	1987%
Net Income	-7374	-8535	14%